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WHOLESALE

PRICE LIST

To Nurserymen Only Fall 1960 - Spring 1961



CHEROKEE CHIEF DOGWOOD

(Plant Pat. No. 1710)

WE SPECIALIZE IN RED AND PINK DOGWOOD

HAWKERSMITH & SONS NURSERY

PHONE GL 5-5436
TULLAHOMA, TENNESSEE



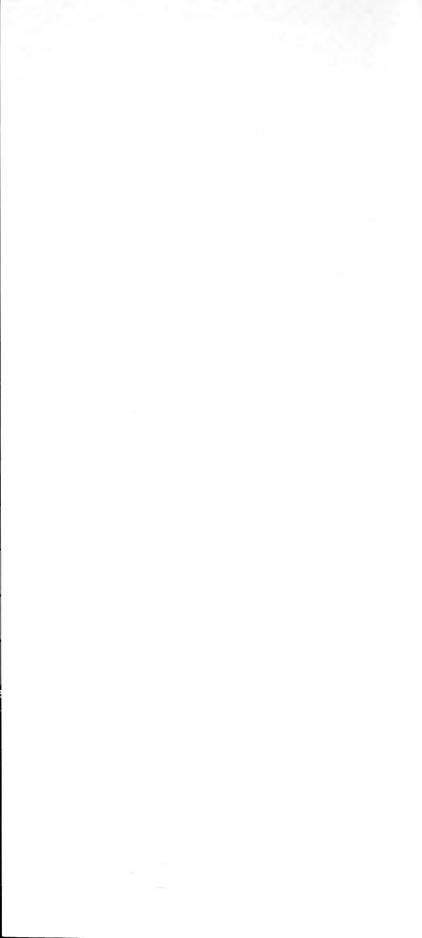
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MEMBER

AMERICAN ASSOCIATION OF NURSERYMEN SOUTHERN NURSERYMEN'S ASSOCIATION TENNESSEE NURSERYMEN'S ASSOCIATION

We Are Not In Japanese Beetle Zone



25 of a Variety at 100 Rate. 250 of a Variety Less 10% of the 100 Rate.

These Rates Do Not Apply to Patented Plants.

Prices Subject to Change Without Notice.

TERMS & CONDITIONS OF SALE

We accept all orders subject to our crop conditions and that they shall be void should injury befall the stock from hail, storm or any other causes by weather over which we have no control.

TERMS:

We offer the usual terms: 2% 10 days. Net 30 days from date of shipment to those of known responsibility but must have satisfactory business references from others or remittance must accompany order. Those desiring stock shipped C.O.D. please remit one-fourth the amount of their purchase when ordering. SPECIAL arrangements by other terms. Interest at 6% charged on all past due accounts.

SHIPPING

We pack all our stock with the greatest care and our responsibility ceases when the stock is delivered to the carrier. We are not liable for delays in transit.

PACKING CHARGES

Boxes and Bales will be charged at cost of labor and materials. No charge for packing Car or Truck loads.

OUR GUARANTEE

We exercise the greatest care to keep all varieties true to name, but we will not be responsible to purchaser beyond amount of invoice. All claims for errors must be made within five (5) days after receipt of goods.

TRUCK SERVICE

We are in position to make delivery by truck load to your door within a radius of 50 to 2000 miles. Write for further information.



EVERGREENS



BERKMAN

BIOTA AUREA NANA,	Berckman		
18–24 inches, B&B 24–30 inches, B&B 30–36 inches, B&B		2.00	\$1.50 1.75
BIOTA SWEETWATER Similar to Bakers in gr		hardier.	
24-30 inches, B&B 30-36 inches, B&B 3-4 feet, B&B		2.00	1.50
BIOTA EXCELSA		PER 10	
24–30 inches, B&B 30–36 inches, B&B 3-4 feet, B&B		2.00	1.50 1.75 2.00
ABIES CONCOLOR Concolor Fir			
5–6 feet B&B		\$10.00	PER 100
CEDRUS DEODARA			
2–3 feet, B&B			2.50
HEMLOCK CANADENSIS	S		
2–3 feet, B&B3–4 feet, B&B			3.00 4.00



JUNIPERUS CHINENSIS PFITZERIANA

Pfitzer Juniper	EACH: I	PER 10	PER 100
15-18 inches, B&B		1.75	1.50
18-24 inches, B&B		2.25	2.00
24-30 inches, B&B		2.75	2.50



HETZI JUNIPER

JUNIPERUS GLAUCA HETZI Blue Pfitzer

	EACH.	FER 10	FER 100
18-24 inches, B&B		2.00	1.75
24-30 inches, B&B		2.25	2.00
(6)			

Tullahoma, Tennessee

JUNIPERUS HORIZONTALIS PLUMOSA Andorra Juniper

	EACH:	PER 10	PER 100
12-15 inches, B&B		1.50	1.25
15-18 inches, B&B			1.50
18-24 inches, B&B		2.25	2.00



NELSON COMPACT PFITZER

JUNIPERUS PFITZERIANA NELSON'S COMPACTA Nelson Compact Pfitzer

	ER 10	PER 100
15–18 inches, B&B	 1.75	1.50
18–24 inches, B&B	 2.25	2.00



SPINY GREEK JUNIPER

JUNIPERUS EXCELSA STRICTA Spiny Greek Juniper

	EACH:	PER 10	PER 100
		1.75	1.50
18–24 inches, B&B	~~=====================================	2.00	1.75
24-30 inches, B&B		2.25	2.00

HIBERN	ICA	
EACH:	PER 10	PER 100
	1.50	1.25
	1.75	1.50
EACH:	PER 10	PER 100
	3.75	3.50
	3.25	3.00
	4.25	4.00
	EACH;	EACH: PER 10 2.00 EACH: PER 10 2.75 3.75 EACH: PER 10 2.75 4.25



WOODWARDI GLOBE

THUJA OCCIDENTALIS

Woodwardi Globe	EACH:	PER 10	PER 100
12-15 inches, B&B		1.25	1.00
15-18 inches, B&B		1.50	1.25
18-24 inches, B&B		1.75	1.50
24-30 inches, B&B		2.25	2.00

THUJA OCCIDENTALIS LUTEA George Peabody Golden

	EACH;	PER 10	PER 100
30-36 inches, B&B		2.00	1.75
3-4 feet, B&B		2.25	2.00

BROADLEAF EVERGREENS

ABELIA GRANDIFLORA Glossy Abelia

EACH:	PER 10	PER 100
		1.00
	1.50	1.25
		1.20
IA		
		PER 100
	2.25	2.00
	2.75	2.50
	3.00	2.75
	l 50c each	l 50c each



BARBERRY JULIANAE

BEBERIS JULIANAE Julianae Barberry

	EACH:	PER 10	PER 100
18-24 inches, B&B		2.25	2.00
24-30 inches, B&B		2.50	2.25
30-36 inches, B&B		2.75	2.50
3–4 ft. B&B		3.00	2.25
OVIIC CEMPERMENT			

BOXUS SEMPERVIRENS Boxwood

			EACH: I	PER 10	PER 100
15-18	inches,	B&B	*	2.25	2.00
18-21	inches.	B&B		3.25	3.00

COTONEASTER DIVARICATA Spreading Cotoneaster

	EACH:	PER 10	PER 100
2–3 feet, B&B	F	2.00	1.75
3-4 feet, B&B	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	2.25	2.00
*	(0)		

(9)

EUONYMUS CARRIEREI			
	EACH:	PER 10	PER 100
15-18 inches, B&B		1.50	1.25
18-24 inches, B&B		1.75	1.50
EUONYMUS PATEN			
	EACH:	PER 10	PER 100
15-18 inches, B&B		1.50	1.25
18-24 inches, B&B		1.75	1.50
24 -30 inches, B&B		2.00	1.75
EUONYMUS UPRIGHT RAI	DICANS	5	
Sarcoxie			
	EACH.		
	EACH.	PER 10	PER 100
18-24 inches, B&B		1.75	1.50
18-24 inches, B&B 24-30 inches, B&B		1.75	1.50
		1.75	1.50
24-30 inches, B&B		1.75	1.50 1.75
24-30 inches, B&B	EACH:	1.75 2.00	1.50 1.75



ILEX C. BURFORDI ROOT PRUNED

ILEX CORNUTA BURFORDI

Chinese	Holly		EACH:	PER 10	PER 100
18-24	inches,	B&B		2.25	2.00
24-30	inches,	B&B		2.75	2.50
30-36	inches,	B&B		3.25	3.00

Tullahoma, Tennessee

ILEX CORNUTA FE Chinese Holly	MINA	
18-24 inches, B&	EACH: PER 10	1. 100
ILEX CRENATA CO	NVEXA	

ILEX CRENATA CONVEXA Convex Japanese Holly

Convex	Japanes	e Ho	lly		
	inches,			EACH:	1.75 2.00

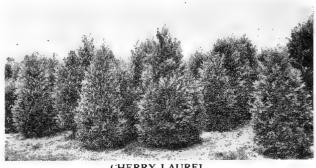


ILEX C. HETZI

ILEX CRENATA HETZI			
		PER 10	
18-24 inches, B&B		2.25	2.00
24-30 inches, B&B		2.75	2.50
ILEX CRENATA REPAND	ENS		
Spreading Holly	EACH:	PER 10	PER 100
15-18 inches, B&B		2.00	1.75
18-24 inches, B&B		2.50	2.25
ILEX CRENATA ROTUND	IFOLIA		
Round Leaf Jap Holly	EACH:	PER 10	PER 100
12-15 inches, B&B		1.50	1.25
15-18 inches, B&B		1.75	1.50
18-24 inches, B&B			1.75
ILEX FOSTERI			
0.0.4		PER 10	
2–3 feet, B&B		2.75	2.50

(11)

ILEX OPACA			
American Holly	EACH;	PER 10	PER 100
2-3 feet, B&B		2.75	2.50
3-4 feet, B&B			3.50
4-5 feet, B&B			4.50
5–6 feet, B&B			5.50
ILEX VOMITORIA FEMIN	A		
Yaupon Holly		PER 10	
2-3 feet, B&B		2.75	2.50
3-4 feet, B&B		3.75	3.50
4-5 feet, B&B		4.25	4.00
ILEX OPACA EAST PALA	TKA		
East Palatka Holly	EACH:	PER 10	PER 100
2-3 feet, B&B		2.00	1.75
3-4 feet, B&B		2.50	2.25
4-5 feet, B&B		3.00	2.75
5–6 feet, B&B		3.50	3.25



CHERRY LAUREL ROOT PRUNED

LAUROCERASUS CAROLINIANA

Cherry Laurel	EACH: P	ER 10 PER 10	O
2-3 feet, B&B		2.00 1.75	5
3-4 feet, B&B		2.50 2.25	5
4-5 feet, B&B		3.25 3.00	0
5-6 feet, B&B		4.00 3.73	5
6-8 feet, B&B		4.50 4.28	5

LAUROCERASUS SCHIPKAENSIS

	EACH: P	ER 10	PER 100
18-24 inches, B&B		2.25	2.00
24-30 inches, B&B		2.75	2.50

LIGUSTRUM SUWANEE RIVER Plant Patent No. 1402

	EACH	EACH	EACH
	10 TO	50 TO	500 OR
	49	499	MORE
18-24 inches, B&B	2.00	1.75	1.50
24-30 inches, B&B	2.50	2.15	2.00

Tullahoma, Tennessee

MAGNOLIA GRANDIFLO	DRA		
Southern Magnolia	EACH:	PER 10	PER 100
2-3 feet, B&B		2.25	2.00
3-4 feet, B&B		3.25	3.00
4-5 feet, B&B			4.00

4.00



NAND	INA		
NANDINA DOMESTICA	EACH:	PER 10	PER 100
18-24 inches, B&B		1.25	1.00
24-30 inches, B&B		1.50	1.25
30-36 inches, B&B		1.75	1.50
3-4 feet, B&B		2.00	1.75
PHOTINIA SERRULATA Chinese Photinia			
10.04 1	EACH:	PER 10	PER 100
18-24 inches, B&B		1.50	1.25
24-30 inches, B&B		1.75	1.50
30-36 inches, B&B		2.25	2.00



PYRACANTHA LALANDI ROOT PRUNED

PYRACANTHA COCCINEA LALANDI Orange Pyracantha

	EACH:	PER 10	PER 100
18–24 inches, B&B		1.50	1.25
2–3 feet, B&B		1.75	1.50
3–4 feet, B&B		2.25	2.00
(13)		

PYRACANTHA ROSEDALE Red Berry Pyracantha

2–3 feet, B&B			1.50 2.00
VIBERNUM BURKWOODI Burkwood Viburnum			
	EACH:	PER 10	PER 100
30-36 inches		2.75	2.50
3-4 feet		3.25	3.00
B&B 50c	extra.		

FLOWERING TREES AND SHRUBS

CHEROKEE CHIEF®



(Plant Pat. No. 1710)

Asexual reproduction of CHEROKEE CHIEF Dogwood, Plant Patent 1710, without permission of patent owner, is a violation under United States patent laws.

The Trade Mark, "Cherokee Chief," is registered.

The new "CHEROKEE CHIEF" gives you a deeper color of its blooms and foliage and its excellent growth characteristics. For the first time a truly outstanding — really red — Red-Flowering Dogwood.



CHEROKEE CHIEF (PLANT PAT. NO. 1710)

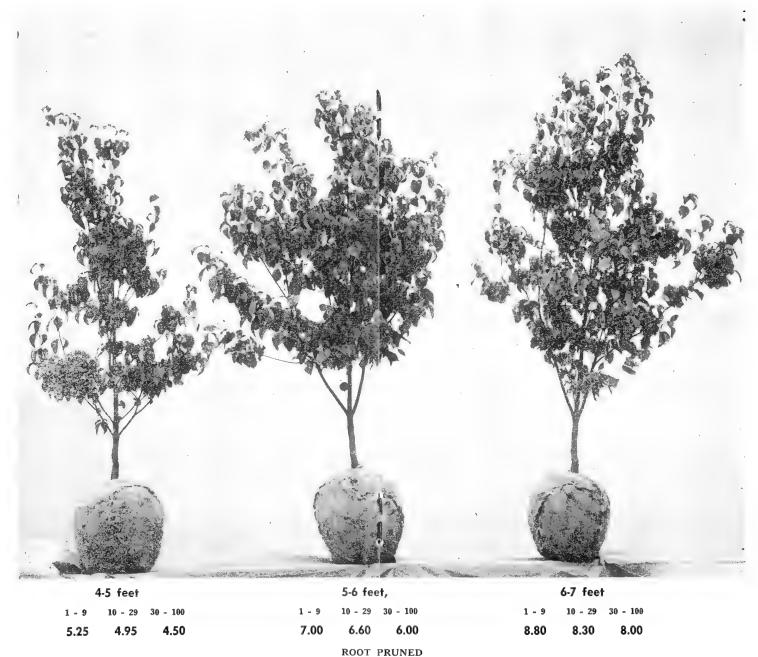
"CHEROKEE CHIEF"

B 1 ml			
Red Flowering Dogwood	1 - 9	10 - 29	30 - 100
12-18 inches	\$1.15	\$1.10	\$1.00
18-24 inches	1.50	1.40	1.25
24-30 inches	1.75	1.65	1.50
30-36 inches	2.35	2.20	2.00
3-4 feet, 2 yr	4.00	3.85	3.50
4 -5 feet	5.25	4.95	4.50
5-6 feet, 3 yr	7.00	6.60	6.00
6-7 feet	8.80	8.30	8.00

CORNUS FLORIDA RUBRA

Pink Flowering Dogwood	EACH:	PER 10	PER 100
3-4 feet, 2 yr.			
1 5 foot 2		2.25	2.00
4-5 feet, 3 yr.		2.75	2.50
5-6 feet, 3 yr.		3.00	2.75
6-7 feet, 4 yr.		4.00	3.75
Pink Dogwood and "Che	rokee (Chief" ha	lled
and burlapped, add	the fol	lowing:	-104
3-4 feet		\$.5	0
4-5 feet		7	
5-6 feet		1.0	_
6-7 feet			0
7-8 feet			0.
8-10 feet		1.0	-

CHEROKEE CHIEF DOGWOOD (Plant Pat. No. 1710)







PINK FLW. DOGWOOD

Pink Flowering Dogwood EACH:	PER 10	PER 100
6-12 inches		.40
12-18 inches		.60
18-24 inches		.75
24-30 inches		1.00
30-36 inches		1.25
B&B 25c Extra.		
CHEROKEE PRINCESS		
Sno-White Dogwood EACH:	PER 10	PER 100
12-18 inches	1.00	.75
18-24 inches		1.00
24-30 inches		1.25
30-36 inches		1.50
3-4 feet		2.00
4-5 feet		2.75
5–6 feet		3.50
6–8 feet	-	5.00
CORNUS FLORIDA PLENA		3,00
Double Flowering White		
	PER 10	PER 100
18–24 inches		1.00
24–30 inches		1.25
3-4 feet		3.00
4-5 feet	4.25	4.00
(B&B 50c Extra)		
CORNUS FLORIDA		•
White Dogwood EACH:	PER 10	PER 100
2–3 feet	75	.50
3-4 feet		1.00
4-5 feet	2.25	2.00
5-6 feet	2.75	2.50
6-8 feet	5.00	4.50
B&B 50c Extra.		

Tullahoma, Tennessee

CERCIS CANADENSIS		
Red Bud	EACH: PER 10	PER 100
3-4 feet		5 .50
4-5 feet	.85	
5-6 feet	1.10	
6-8 feet	1.40	
8-10 feet	2.00	
10-12 feet	2.25	1.70
	00 Extra.	2.00



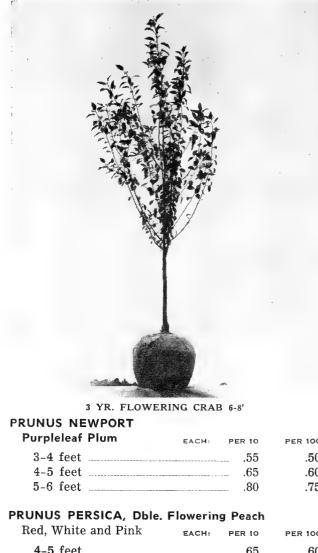
FLOWERING CRAB 2 YR. GRAFTS

MALUS, Flowering Crab

Almey, Dolgo, Eleyi, Floridabunda, Hopa Grafs, 2 yr. & 3 yr. Branched

		PER 10	PER 100
3-4	feet	 .75	.50
	feet		.65
5-6	feet	 1.00	.75
6-8	feet	1.50	1.25

B&B \$1.00 Extra. No Almey in 6'-8'



PRUNUS NEWPORT			
Purpleleaf Plum	EACH:	PER 10	PER 100
3-4 feet		.55	.50
4-5 feet		.65	.60
5-6 feet		.80	.75
PRUNUS PERSICA, Dble. F	lowerin	g Peach	
Red, White and Pink	EACH:	PER 10	PER 100
4-5 feet		65	.60
5-6 feet		.80	.75
PRUNUS TRILOBA PLENA Double Flowernig Plum	•	PER 10	PER 100
2-3 feet		65	.60
3-4 feet			.75
4-5 feet			.90
Budded on plum	unders	stock.	
ALBIZZIA JULIBRISSIN			
Mimosa	EACH:	PER 10	PER 100
5-6 feet		1.20	1.10
6-8 feet		1.60	1.50
8-10 feet		2.25	2.00

FLOWERING SHRUBS

ALL Flowering Shrubs Once Transplanted

BERBERIS MENTORENSIS Mentor Barberry

48 40 1 4	EACH:	PER 10	PER 100
15-18 inches		45	.40
18-24 inches		55	.50
24-30 inches		65	.60
CYDONIA JAPONICA			
Red Flowering Quince			
	EACH:	PER 10	PER 100
2-3 feet		45	.40
3-4 feet		55	.50
DELITZIA D.: L. CD. L.			
DEUTZIA, Pride of Rochest			
2-3 feet	EACH:	PER 10	
2-3 feet		30	.25
3-4 feet		35	.30
LONICEDA TATADICA			
LONICERA TATARICA			
Tatarian Honeysuckle			
	EACH:	PER 10	PER 100
3-4 feet			.30
4-5 feet			.40
MAGNOLIA NIGRA			
Purple Lily Magnolia			
, •	EACH:	PER 10	PER 100
2-3 feet, B&B		2.75	2.50
3-4 feet, B&B		3.25	3.00
4-5 feet, B&B		3.75	3.50
5-6 feet, B&B		4.25	4.00



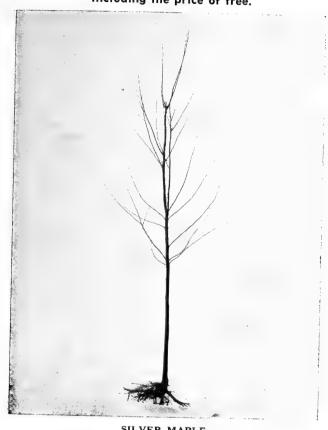
MAGNOLIA SOULANGEANA

MAGNOLIA SOULANGEANA			
Saucer Magnolia	EACH:	PER 10	PER 100
2-3 feet, B&B		2.75	2.50
3-4 feet, B&B		3.25	3.00
4-5 feet, B&B		4.25	4.00
5–6 feet, B&B		5.25	5.00
6-7 feet, B&B		6.25	6.00
MAGNOLIA STELLA			
Star Magnolia	EACH:	PER 10	PER 100
30-36 inches, B&B		4.25	4.00
PHILADELPHUS CORONA			
Sweet Mock Orange	EACH:	PER 10	PER 100
2-3 feet		30	.25
3-4 feet		.40	.35
SPIREA ANTHONY WATE	ERER		
		PER 10	
12-15 inches			.30
15-18 inches		45	.40
WEIGELA ROSEA Pink Weigela			
		PER 10	PER 100
3-4 feet			.30
4 -5 teet		40	.35

SHADE TREES

BAREROOT SHADE TREES MACHINE DUG B&B 13/4"-2" Cal., Add \$3.00

All 2"-21/2" Cal. Trees B&B @ \$10.00 Including the price of tree.



SILVER MAPLE

SILVER M	APLE		
ACER DASYCARPUM			
Sliver Maple	EACH.	PER 10	D=D /
6-8 feet	LACIT	¢1.95	PER 100
8 10 foot 1" to 11/" C-	ı	\$1.20	\$1.00
8-10 feet, 1" to 1¼" Ca	l	1.50	1.25
8-10 feet, 1¼" to 1½" C	al	1.75	1.50
10-12 feet, 1½" to 1¾" C	al	2.00	1.75
10-12 feet, 1¾" to 2" Ca	1	2.25	2.00
2-21/2" Cal		2.75	2.50
2½"–3" Cal		4.50	4.00
3"-3½" Cal.		7.50	1.00
ACER RUBRUM			
Red Maple			
	EACH:	PER 10	PER 100
6-8 feet, 1" to 1¼" Cal		1.75	1.50
8-10 feet, 1¼" to 1½" Ca	al	2.25	2.00
10-12 feet, 1½" to 1¾" Ca			3.00
2-2½" Cal			4.00
(00)			

ACER SACCHARUM		
Sugar Maples EACH:	PER 10	PER 100
1–1¼ inches Cal.	\$2.50	
1½-1½ inches Cal.	3.50	
1½-1¾ inches Cal	4.50	
1¾-2 inches Cal.	5.50	
2-21/4 inches Cal	1.50	6.50
CELTIC Occidentalis		
Hackberry EACH:	PER 10	PER 100
6-8 feet, 1" to 1¼" Cal	1.75	1.50
8-10 feet, 1½" to 1¾" Cal	2.25	.200
10-12 feet, 1¾" to 2" Cal		2.50
FRAXINUS LANCEOLATA		
Green Ash EACH:	PER 10	PER 100
6-8 feet, 1¼" to 1½" Cal	1.25	1.00
8-10 feet, 1½" to 1¾" Cal	1.50	1.25
10-12 feet, 1¾" to 2" Cal.	2.00	1.75

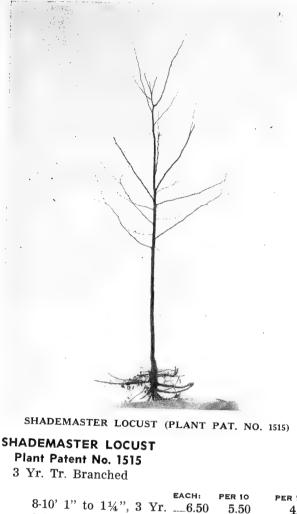


MORAINE LCCUST (PLANT PAT. NO. 835)

GLEDITSIA TRIACONTHOS INERMIS Moraine Locust, Plant Patent No. 836

Moralie Locosi, Flatti Fatetti 140. 050					
3 Yr. Tr., Branched	EACH	PER 10	PER 100		
8-10 1" to 1¼", 3 Yr.	6.50	5.50	4.50		
9-11 1¼", to 1½", 3	Yr8.00	7.00	5.50		
10–12 1½" to 1¾", 3	Yr. 10.50	8.00	7.00		
4 Yr. Tr., Branched					
11-13 1¾" to 2" 4 Yr	14,00	11.00	9.00		
/0.	41				

(24)



3 Yr. Tr. Branched	
8-10' 1" to 1¼", 3 Yr6.50 5.50 9-11' 1¾" to 1½", 3 Yr8.00 7.00 10-12' 1½" to 1¾", 3 Yr. 10.50 8.00 11-13' 1¾" to 2", 3 Yr14.00 11.00	4.50 5.50 7.00 9.00
LIQUIDAMBER STRYACIFULA	
Sweet Gum EACH: PER 10 5-6 ft., 1" to 1¼" Cal., B&B 2.75 6-8 ft., 1¼" to 1½" Cal., B&B 3.25 8-10 ft., 1½" to 1¾" Cal., B&B 3.75 10-12 ft., 1¾" to 2" Cal., B&B 6.25 2" to 2½" Cal., B&B 10.25 2½" to 3" Cal., B&B 15.50	2.50 3.00 3.50 6.00 10.00 15.00
LIRIODENDRON TULIPIFERA	
Tulip Tree EACH: PER 10 6-8 ft., 1¼" to 1½" Cal. 1.25 8-10 ft., 1½" to 1¾" Cal. 1.50 10-12 ft., 1¾" to 2" Cal. 2.00	1.00 1.25 1.75

PLATANUS OCCIDENTAL	LIS		
American Sycamore	EACH;	PER 10	PER 100
6-8 ft., 1" to 1¼" Cal	l	1.50	1.25
8-10 ft., 1½" to 1¾"			1.50
10-12 ft., 1¾" to 2" Ca			1.75
2" to 2½" Cal			2.50
QUERCUS BICOLOR			
White Swamp Oak	EACH;	PER 10	PER 100
5-6 ft., 1" to 1¼" Cal		1.50	1.25
6-8 ft., 1¼" to 1½" (Cal	1.75	1.50
8-10 ft., 1½" to 1¾"			2.50
10-12 ft., 1¾" to 2" Cal			3.50
2" to 2½" Cal			4.25



PIN OAK

QUERCUS PALUSTRIS

Discoult.			
Pin Oak	EACH;	PER 10	PER 100
5-6 ft., 1" to 1¼" Cal.		2.00	1.75
6-8 ft., 1¼" to 1½" Ca	1	2.50	2.25
8-10 ft., 1½" to 1¾"	Cal	3.50	3.25
1¾" to 2" Cal		4.25	4.00
2" to 21/4" Cal.		4.75	4.50

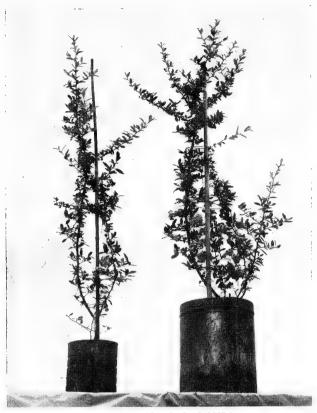
QUERCUS PHELLOS Willow Oak		
EACH;	PER 10	PER 100
6-8 ft., 1¼" to 1½" Cal.	2.50	2.25
8-10 ft., 1½" to 1¾" Cal.	3.50	3.25
10-12 ft., 1¾" to 2" Cal.	4.50	4.25
SALIX BABYLONICA Weeping Willow		
EACH;	PER 10	PER 100
4-5 feet	75	.50
5-6 feet	1.00	.75
6-8 feet	1.25	
	1.40	1.00

FRUIT TREES

IDA RED 2 Yr. Ap	ple		
1 inch	EACH:	PER 10	PER 100 .75

CAN STOCK

AZALEA HINODEGIRI			
1 Gal. Cans	EACH:	PER 10	PER 100 1.50
AZALEA SNOW			
1 Gal. Cans	EACH:	PER 10	PER 100 1.50



PYRACANTHA C. LALANDI

PYRACANTHA COCCINEA LALANDI Orange Berry Pyracantha

		EACH: F	PER 10	PER 100
5 Gal. Cans	Staked		2.25	2.00
1 Gal. Cans	Staked		1.50	1.25

Tullahoma, Tennessee



PYRACANTHA ROSEDALE

PYRACANTHA ROSEDALE Red Berry Pyracantha

_	~ -			EACH:	PER 10	PER 100
			Staked		2.25	2.00
1	Gal.	Cans	Staked		1.50	1.25

Memo

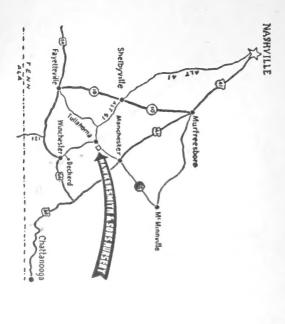
Memo

Memo

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